



Federal Budget Savings
through SourceAmerica
and the AbilityOne Program



There are more than 20 million working-age people with disabilities in the United States; 64.1 percent don't have jobs according to the U.S. Census Bureau's 2016 American Community Survey. It's a tremendous opportunity missed, and not just for them. When people with disabilities can support a family, move off government assistance and pay taxes, and feel that they have a place in society it helps the entire country.

At SourceAmerica®, we work in association with AbilityOne®, helping people with disabilities develop their skills through training and facilitating access to employment opportunities most of us take for granted.

A BUDGET-POSITIVE SOLUTION

Meeting procurement guidelines is a challenge. Maximizing each budget dollar, and reducing government expenditures while fulfilling your contracting needs, are just a few of the valuable reasons to engage this incredible workforce of people with disabilities.

The AbilityOne Program as administered through SourceAmerica saves the federal government from \$176 to \$359 million annually. Annual total savings range from 7 to 14 cents per dollar spent on an AbilityOne contract. The estimated gross savings are primarily driven by fewer federal disability benefits paid on Supplemental Security Income (SSI) and Social Security Disability Insurance (SSDI) among AbilityOne workers and reduced expenditures on Medicare and Medicaid. Each of these programs spends at least \$35 to \$40 million per year less than they would without the AbilityOne Program. These findings are from a recent study by Mathematica Policy Research that examines the estimated costs and savings to federal benefit programs stemming from the AbilityOne Program.

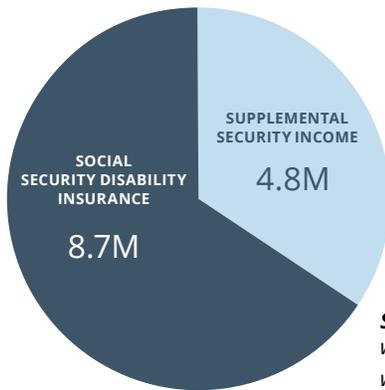
ESTIMATED ANNUAL SAVINGS TO THE FEDERAL TREASURY FROM SOURCEAMERICA CONTRACTS IN 2016

Federal SSI-only benefits	\$ 39.04M
SSDI-only benefits	\$ 40.49M
SNAP	\$ 11.51M
Medicaid	\$ 41.42M
Medicare	\$ 35.94M
TOTAL	\$ 176.4M

Source: Mathematica Policy Research, using data from 2014 RSA-911, 2014 SIPP, 2016 ERS, and 2016 QER. All savings are expressed in millions of dollars.

- *People with disabilities constitute the nation's second largest minority group, after Hispanic or Latino Americans.*
- *The United States Census Bureau estimates that over 40 million Americans have at least one disability as of 2016.*
- *There are more than 20 million working-age people with disabilities in the United States; 64.1 percent don't have jobs according to the U.S. Census Bureau's American Community Survey.*

NUMBER OF ADULT WORKERS WITH DISABILITIES RECEIVING FEDERAL BENEFITS

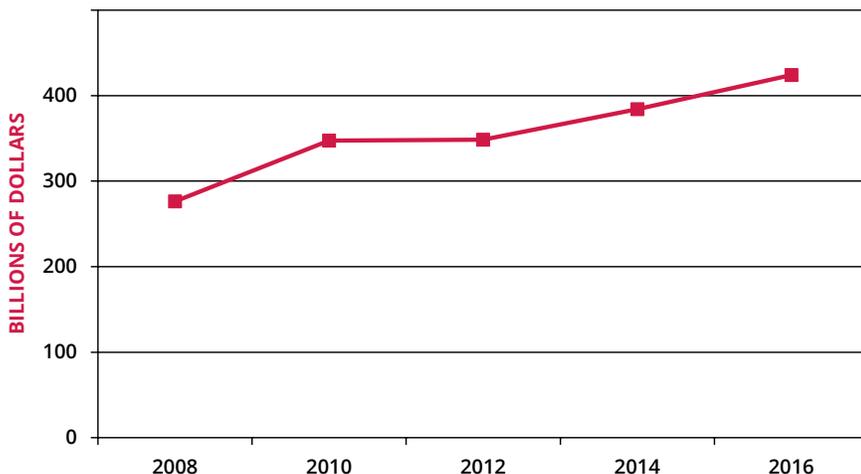


Sources:
www.ssa.gov/policy/docs/quickfacts/stat_snapshot/
www.ssa.gov/cgi-bin/currentpay.cgi

ABOUT 1/2 OF ONE PERCENT OF ALL WORKING-AGE ADULTS WITH DISABILITIES ON SOCIAL SECURITY DISABILITY INSURANCE LEFT THIS FEDERAL BENEFIT FOR WORK IN 2016.

The graphic below indicates the growing numbers and costs associated with SSI and SSDI programs. These two programs and their related federal health care programs (Medicare and Medicaid) represent a significant percentage of total federal outlays to working-age Americans with disabilities. Doing business with SourceAmerica and the AbilityOne Program creates more jobs for people who have traditionally been dependent on federal benefits.

ANNUAL EXPENDITURES FOR FEDERAL CASH AND HEALTH BENEFITS FOR WORKING-AGE PEOPLE WITH SIGNIFICANT DISABILITIES, FY 2008-2016



- SourceAmerica partners with more than 800 nonprofit agencies, providing a wide range of job opportunities to people with significant disabilities.
- The government saves between 7 and 14 cents for every one dollar spent on an AbilityOne-SourceAmerica contract.
- The average wage through AbilityOne-SourceAmerica contracts is \$13.57 per hour. Employees also receive other workplace benefits.

Figure includes estimated federal expenditures on SSI, SSDI, Medicare, and Medicaid benefits for working-age people with disabilities.
Sources: www.ssa.gov/policy/docs/statcomps/supplement/, Tables 7A.1 and 5J.1.
www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/CMS-Statistics-Reference-Booklet/, Tables III.3, III.5, III.10.



About SourceAmerica

Established in 1974, SourceAmerica® (www.SourceAmerica.org) creates job opportunities for a skilled and dedicated workforce: people with significant disabilities. SourceAmerica is the vital link between customers that procure the products and services and a network of more than 800 community-based nonprofits that employ people with disabilities.

Headquartered in Vienna, Virginia, SourceAmerica provides its nonprofit agency network with business development, contract management, legislative and regulatory assistance, communications and public relations materials, information technology support, engineering and technical assistance, and extensive professional training needed for successful nonprofit management.

SourceAmerica is an AbilityOne® authorized enterprise.